# **Investor Relations**

# Summary

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Top Company Advisers						
Region	By # Engagements		By Activist Stake Va	#		
Global	Joele Frank	56	Joele Frank	\$5.8	56	
US	Joele Frank	55	Joele Frank	\$5.7	55	
Canada	Longview	3	Longview	\$0.9	3	
Europe	Brunswick Group	3	Gladstone Place	\$3.8	1	
Asia Pacific	Gagnier	1	Gagnier	\$1.3	1	

Top Activist Advisers						
Region	By # Engagements		By Activist Stake Va	#		
Global	Gasthalter & Co	24	Prosek Partners	\$5.3	11	
US	Gasthalter & Co	22	Prosek Partners	\$2.0	7	
Canada	Gagnier	3	Gagnier	\$0.3	3	
Europe	Greenbrook	7	Greenbrook	\$2.7	7	
Asia Pacific	Prosek Partners	2	Prosek Partners	\$2.8	2	

#### **Global IR Advisers - Company**

	H1 2020			FY 2019	
Adviser # Engag	ements	Stake \$b	Rank	Rank	Chg
Joele Frank Wilkinson Brimmer Katcher	56	\$5.8	1	1	
ICR	28	\$0.9	2	2	
Edelman	11	\$2.6	3	5	
Sard Verbinnen & Co	9	\$1.5	4	3	▼
Sloane & Co	6	\$1.2	5	4	•
FTI Consulting	6	\$0.4	6	7	
Kekst CNC	5	\$0.5	7	6	•
Prosek Partners	5	\$0.0	8	32	
Blueshirt Group	4	\$0.2	9	13	
Reevemark	4	\$0.1	10	12	
Gagnier Communications	3	\$1.3	11	10	•
Longview Communications & Public Affairs	3	\$0.9	12	8	▼
Brunswick Group	3	\$0.4	13	9	•
Alpha IR Group	3	\$0.0	14	NR	
Equity Group	3	\$0.0	15	NR	
Gladstone Place Partners	2	\$3.8	16	15	▼
Argot Partners	2	\$0.0	17	29	
MHP Communications	1	\$0.4	18	NR	
Abernathy Macgregor Group	1	\$0.2	19	11	

### Top New Company-Side Engagements in 2020

Target	Activist	Mkt Cap \$b Company IR/PR
Credit Suisse	Eminence, Harris, Silchester	\$33 Gladstone Place Partners
HP Inc	Xerox Holdings Corp	\$32 Joele Frank, Gladstone Place
Twitter Inc	Elliott Management	\$26 Joele Frank
Evergy Inc	Elliott Management	\$15 Joele Frank
American Homes	Land & Buildings	\$9 Joele Frank, ICR

Engagements privately submitted to Bloomberg (not publicly sourced) are italicized

## **Global IR Advisers - Activist**

	H	FY 2019			
Adviser	# Engagements	Stake \$b	Rank	Rank	Chg
Gasthalter & Co	24	\$1.3	1	3	
Sloane & Co	16	\$1.6	2	1	▼
Profile Advisors	12	\$3.7	3	5	
Prosek Partners	11	\$5.3	4	2	
Greenbrook Communications	9	\$3.8	5	8	
Gagnier Communications	7	\$0.5	6	4	
Kepler Communications	4	\$0.5	7	19	
ASC Advisors	2	\$0.5	8	16	
Finsbury	2	\$0.4	9	7	
Camarco	2	\$0.0	10	21	

#### **Global IR Advisers - Combined**

		H1 2020			FY 2019	
Adviser	Total	Comp.	Activist	Rank	Rank	Chg
Joele Frank	55	55	-	1	1	
ICR Inc	27	27	-	2	3	
Gasthalter	25	1	24	3	6	
Sloane & Co	21	6	15	4	2	▼
Prosek Partners	16	5	11	5	7	

#### **Top New Activist-Side Engagements in 2020**

Target	Activist	Mkt Cap \$b Activist IR/PR
Softbank Group	Elliott Management	\$90 Prosek Partners
Nintendo Co	ValueAct Capital	\$56 Greenbrook Communications
Prudential PLC	Third Point LLC	\$48 Greenbrook, Newgate, Profile
Credit Suisse	Eminence Capital	\$33 Gasthalter
NN Group	Elliott Management	\$14 Prosek Partners

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